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Reselling VPS, Cloud and dedicated servers: where the discount changes

Getting Started & Choosing

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Reselling VPS, Cloud and dedicated servers: where the discount changes

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In short: in the Reseller Program, your Agence discount applies **in full to dedicated servers**: 10% on Agence Pro, 15% on Agence Plus and 20% on Agence Ultra. On **VPS and Cloud it is smaller**, because these servers have a minimum price and the discount stops there. Either way, the final price always shows on the invoice. The **server reseller page** sums it all up.

What changes from one server type to another

	VPS and Cloud	Dedicated
Agence discount	Smaller, down to the minimum price	In full: 10%, 15% or 20%
Buy via the API	Yes, with the system and options	When the catalog allows it
Control via the API	Power on, restart, reinstall, backups	In Meu MozOut, with our team
Add-ons	Extra IP and disk, via the API	Agreed with our team
Good for	Systems, online sales and many sites	Clients who need the whole machine

An example, without amounts: on Agence Plus, a dedicated server costs you 15% less than the public price. A VPS also goes down with the same Agence, but only as far as that plan's minimum price. If the full discount would take it lower, it stays at the minimum.

Checking your price before you quote

No need to work it out by hand. The cart in Meu MozOut already shows your price, and it is the same amount you will see on the invoice. Through the API, each catalog product has two amounts: `price` is your price and `list_price` is the public one. `discount` gives the percentage and the type (`reseller_program`). For the full list of your prices, call `GET /v1/reseller/pricing?type=products` . The rest of the catalog is covered in **catalogue and extras through the API**.

Set your margin on your own price, not the public one.
On a VPS your price can end up close to the public price because of the minimum. Always check the plan's `price` before you agree an amount with your client. A promo code works on the same terms as for any customer, and the reseller discount comes on top.

Dedicated servers: full discount, requests through our team

With a dedicated server your client gets the whole machine. API control is for VPS and Cloud only: for dedicated servers, requests go through Meu MozOut and our team, and add-ons are agreed with us. In return, they get your Agence discount with nothing taken off. If you are still deciding what to offer, see **VPS, Cloud or Dedicated: how to choose**.

How to join the program

1. **Complete your profile** in Meu MozOut.
2. **Make one credit deposit** of at least the minimum for the Agence you want, in your account's currency. The amount for each Agence is on the **Reseller Program** page.
3. **Apply** on the reseller page in Meu MozOut.
4. **Our team approves or declines it by hand** and replies by e-mail.

There is no monthly fee. The deposit stays as credit to pay for your orders, and your Agence gives you the discount in every area, not just servers. How credit is used on invoices is explained in **credit balance in your account**.

RECOMMENDED

Want to see the discount on each server and the three Agence plans side by side? It is all on the server reseller page.

See server reselling →

SEE ALSO

- **VPS, Cloud or Dedicated: how to choose** →
- **VPS and Cloud plans from the smallest to the largest: cores, memory, storage and network** →

- VPS vs dedicated server: virtual resources or the whole machine
- Catalogue and extras through the API: showing prices on your site and buying SSL or SiteLock
- Credit balance in your account: where it comes from and how it is used on invoices
- The API for resellers and agencies: account, reseller programs and what the API does not cover

MozOut Mozambique

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